

# The Team Results Masterclass



Book now for the 2021 Masterclasses.

## A 2½-day Leadership Masterclass for Success In Small to Mid-sized Business

The Team Results Masterclass How can we help?  
(301) 500 0487



**Practice is the best preparation.**

Money, growth, profitability, return on investment and clients who love you are all driven by teamwork. It's the team "vibe" that keeps customers coming back and telling others - or not.

The Team Results Masterclass is a 2½-day leadership masterclass aimed at people leading and running small businesses. With a focus on the leadership skills you need to drive profitability, productivity, client recruitment and client retention, you will join an elite network of people who have done this Simulation-based and thoroughly enjoyable business leadership clinic.

You will spend two and a half days managing a specially designed project that combines the skills you need to compete and thrive as a small-to-medium-sized business executive or CEO with state-of-the art knowhow in simulation-based training developed from the intelligence community.

This is not a standard training program, but an intensive masterclass for working business leaders, compressed into a single 2½-day program including two overnights. It is run by Team Results USA, a company which has trained thousands of businesspeople in the leadership skills needed for growth and success, and whose CEO is a best-selling author on the subject.

You will also work with other leaders from industry and government in a high-end, collegiate atmosphere that will result in lifelong business friendships and contacts.

Benefits from the Team Results Masterclass include:

- For successful and growing businesses, grow faster and more profitably by rehearsing and taking away best-practice strategies for team growth.
- For entrepreneurs, move faster and more productively by understanding the team needs as well as you understand your own business.
- For larger businesses with 50+ staff, understand and rehearse what leaders must do to ensure healthy continued revenue growth when you're too large to be just a "family" any more.

PowerPoint presentations and lectures on business leadership will not help your business at all. Only practice and rehearsal does that. You will be working with a small group of other leaders to manage a simulated crisis. Practice, rehearsal, real benefit, new friendships, laughter and no PowerPoints are key. The project is worthy of successful entrepreneurs and our expertise in Hollywood special effects keeps it exciting.

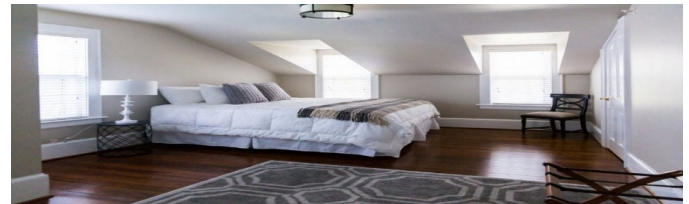
## Location and Syllabus

The Team Results Masterclass is run at our Simulation Center in rural VA, a beautiful 250-plus farmland retreat an hour from Washington DC. The Simulation Center offers great accommodation, modern facilities and superb grounds and outdoor walking areas. Your single room and chef-cooked meals are included.

**Day One:** Start 5:30pm, dinner, end 9:30pm. Introductions, group assignment, discussion.

**Day Two:** Start 8am, meals/breaks, evening study, end 9:30pm. Manage group assignment, discussions, case studies, coaching, both indoor and outdoor locations.

**Day Three:** Start 8am, lunch, end 3:45pm. Complete group assignment, strategic conclusions, outcomes, presentations, measurement, graduation.



## Scheduling and Cost

Book now for the 2021 Team Results Masterclass sessions. Get in fast for the early-bird rate of \$2200 - call for cutoff dates. Includes tuition, materials, accommodation, meals and snacks, unlimited entitlement to coaching support, follow-up and a permanent peer group with other graduates.

Cancellation 30+ days ahead is no cost; less than 30 days ahead is 30% of the course fee. Raincheck 14+ days ahead is no cost; less than 14 days ahead is a flat rebooking fee of 20% of the course fee.

## How To Enroll

Find out more - and enroll - online below, or make contact for immediate help and expert advice.

Web : [www.teamresultsmasterclass.com](http://www.teamresultsmasterclass.com)

Contact: **Ms Amanda Biller**  
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<b>The Team Results Masterclass</b>		
<b>A 2½-day Leadership Masterclass for Success In Small to Mid-sized Business</b>		
<b>Subject</b>	<b>Schedule</b>	<b>Outcome</b>
<p>How to quickly unify a group of people with a focus on change, rapid coalescence and task achievement.</p> <p>How to coordinate change and a single mission across small groups who may have apparent conflict between local and global goals.</p> <p>How to manage change across larger teams who may have to work independently and yet harmonize to a bigger picture.</p> <p>How to quickly assess team health, set meaningful values and track performance.</p> <p>How to manage across the entire team or organization with high inclusion, high coordination and peak performance despite the challenges of the new and innovative.</p> <p>How to apply the “Four Steps Plus One™” Leadership and Management Methodology.</p> <p>Strategies for applying the learned techniques, spreading the message and handling barriers to change.</p>	<p><b>First Night</b>                      5:30 pm Arrive at Simulation Center                      6:00 pm - 7:00 pm Welcome session on Admin, Safety and Objectives                      7:00 pm - 8:00 pm Dinner                      8:00 pm - 9:00 pm First briefing on the exact nature of the project, which has been - with prior agreement - preserved in mystery until now. Group begins to plan and manage the two-day project.                      9:00 pm - 9:30 pm Debrief - relevance of experiences to objectives, as above.</p> <p><b>Next Day</b>                      7:00 am - 8:00 am Breakfast                      8:00 am - 9:00 am Debrief summary and revisit of objectives from First Night                      9:00 am - 11:30 am Manage scenario.                      11:30 am - 12:30 pm Debrief - relevance of experiences to objectives                      12:30 pm - 1:30 pm Lunch                      1:30 pm - 4:30 pm Manage scenario; and afternoon break.                      4:30 pm - 6:00 pm Debrief - relevance of experiences to objectives                      6:00 pm - 7:30 pm Dinner                      7:30 pm - 9:00 pm Discussion and planning session</p> <p>During this day, most of the Scenario will be completed. Masterclass members will repeatedly plan, manage, test, finetune and re-test strategies against specific business issues in the syllabus. By the end of this day, most strategic discoveries will have been made.</p> <p><b>Second Day</b>                      7:00 am - 8:00 am Breakfast                      8:00 am - 9:00 am Finish scenario                      9:00 am - 12:00 pm Summary and planning - leadership best practices                      12:00 pm - 1:00 pm Lunch                      1:00 pm - 2:00 pm Best practices - finalize plans and conclusions.                      2:00 pm - 2:30 pm Afternoon break                      2:30 pm - 3:45 pm Wrap-up                      3:45 pm Depart</p> <p>During this day, we will finish the Scenario in a memorable, exciting and enjoyable way that has high learning and will be remembered for many years. The remainder of the working day will be spent ensuring that we have obtained the last possible measure of benefit from the Program as a whole; that leadership discoveries and agreements are documented neatly, coherently, briefly and with vision; and that specific and documented personal plans are agreed for follow-through, follow-up and measurement at work.</p>	<p>Successful reflection on the outcomes of an assigned simulated task.</p> <p>Successful group-rated performance of three assigned simulated tasks.</p> <p>Masterclass discussion and note-making on key outcomes and methods.</p> <p>Masterclass notes and reflections on benefits and outcomes.</p> <p>Personal leadership strategic success plans.</p> <p>Successful completion of a large simulated task requiring extensive leadership and planning.</p> <p>Masterclass discussion and note-making on key outcomes and methods.</p> <p>Masterclass notes and reflections on benefits and outcomes.</p> <p>Formal productivity benefit measurement with the Team Dashboard™ instrument.</p> <p>In later follow-ups done online:</p> <ul style="list-style-type: none"> <li>• Masterclass notes and reflections on WORKPLACE benefits and outcomes</li> <li>• Further productivity benefit measurement with Team Dashboard™ instrument</li> </ul>